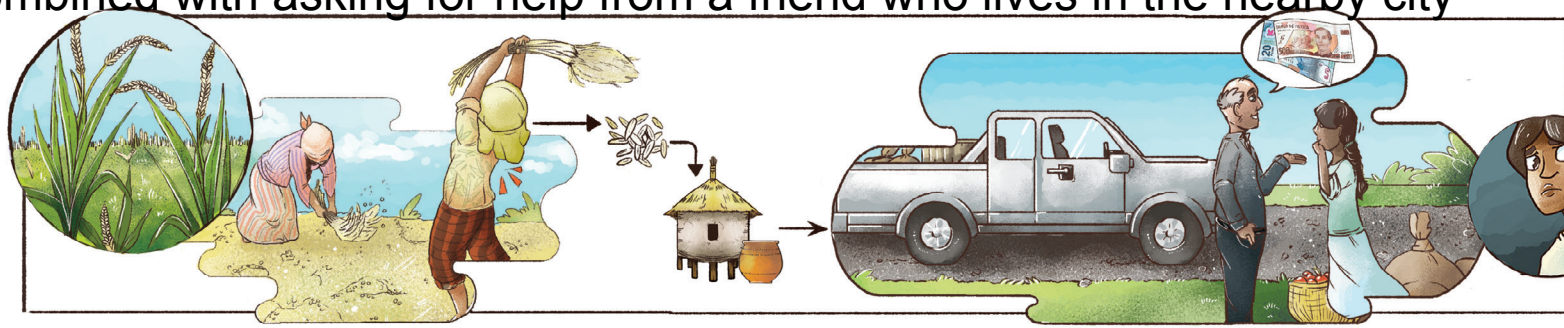


Lesson: Improved storage of grain permits selling of grain when prices are higher, especially when combined with asking for help from a friend who lives in the nearby city

1. Traditional practice: everyone harvests and sells grain at same time to middleman and hence sales price is low



2. Farmer gets little money for grain

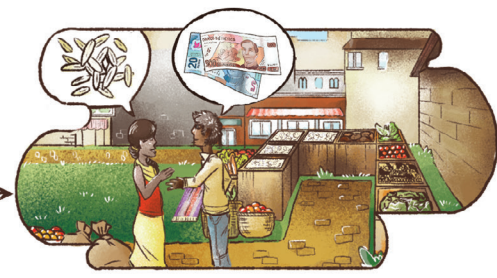
3. Improved practice: improved storage of grain such as in Grainpro or Purdue storage bags



4. Farmer should call friend in city



5. Friend should speak to merchant in city to inquire about grain price

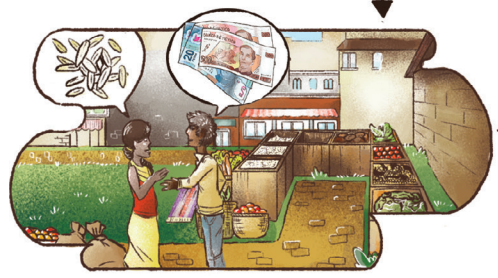


6. If price is low, city friend should call farmer and tell her to wait

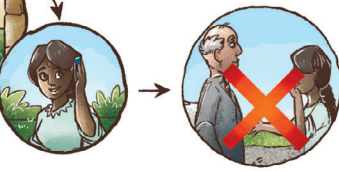


7. Farmer should not sell grain to middleman when price is low

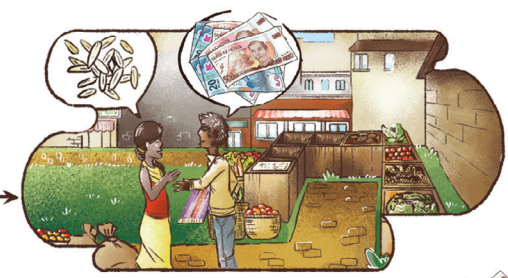
8. Time passes



9. Friend should again speak to city merchant in city to inquire about grain price



10. If price is low, farmer should not sell



11. When price is high farmer should sell

